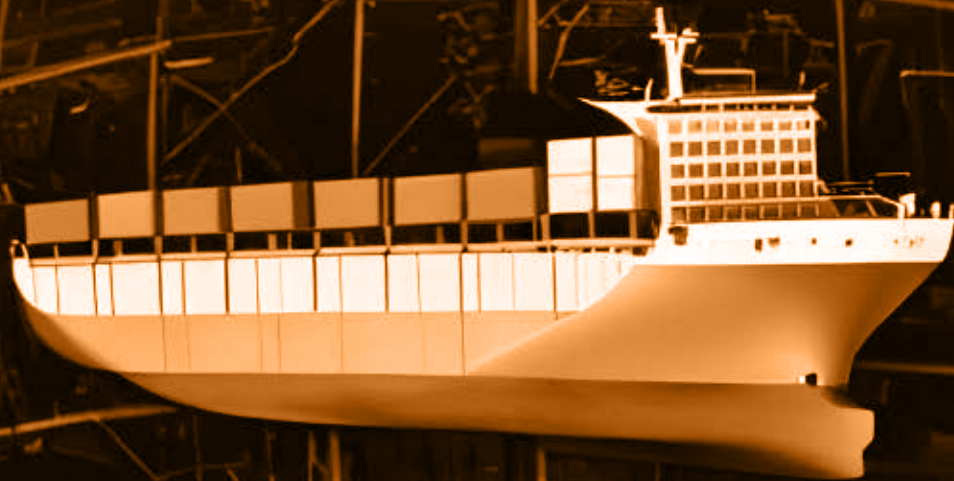


# Worldwide

EXCELSIOR INSTALLATIONS



grupo  
**excelsior**



*Lifting your quality of life*



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COMPANY PROFILE  
**Since 1923**

**Company founded in 1923 (Spain)**

**Company Name:** Guillermo Fabián S.L. (Grupo Excelsior)

**Head Office:** C/ Baños de Montemayor, 5. 28005 Madrid. Telephone: +34 915 172 700

**Factory:** C/ Lugo, 14. 45220 Toledo. Telephone: +34 915 170 322

**Telephone for international service:** +34 901 444 555

**Profile:** design, manufacture, installation, maintenance, repair and export of all types of elevators and accessibility products. Building refurbishment for lifts installation.

**Number of employees:** 435 employees worldwide

**Number of installations (National Market):** more than 15.000

**Number of installations (International Market):** more than 3.000

**Quality Certifications:**

- Quality management system ISO 9001.
- Lifts Directive 2014/33/EU.
- Machinery Directive 2006/42/EC.
- Conformity of production control of EU Regulation 305/2011.





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Company



COMPANY

## Our History

Our company was founded in 1923 by Mr. Guillermo Fabián Fischer, of German nationality and resident in Spain. It is constituted under the name and denomination of Guillermo Fabián, S.L., with head office at Calle Baños de Montemayor, 5 in Madrid.

We have more than 100 years of experience in the elevation sector in the fields of: Design, Manufacture, Development (R+D+i), Maintenance, Repair and Refurbishment of all types of Lifting Devices (Lifts, Stairlifts Chair and Platform, Residential Lifts and Elevators, Industrial Platform).

COMPANY

## At present

We have more than 2.000 sqm of commercial offices at nationwide oriented in the different areas of work and that develop and implement our products for the public sector as well as the private sector.

We have a factory, located in Yeles (Toledo), where we design, manufacture and develop all the products we install under our trade name of Grupo Excelsior.

It is in our factory, with a surface area of more than 20,000 sqm, where continuous production tests are carried out in the different test towers. Integrated in the manufacturing area is the R+D+i department, where new models of lifts, elevators, platforms and stairlifts are constantly being studied. Part of our success consists in the fact that we are manufacturers of all the components and products, that is to say, we make everything 'in house'.

## Some of our customers

We have extensive experience in all sectors and areas of development of our products, always seeking excellence in our daily work and the satisfaction of our clients, both in the public and private sectors: Construction Companies, Residential Buildings, Property Administrations, etc.



## Middle East

Project Name	Project type	Product Detail	Capacity	Qty	Country
HOSPITAL HEALTH SCREEN CENTER - ABU DABI	Hospital	MRL-GF2	600 Kg	1	UAE
MR. ESSA PROJECT	Villa	MRL-GF2	450Kg	1	UAE
ROCK CONSULTANT - AJMAN	Factory	MRA-E	750Kg	1	UAE
ROYAL PALACE FURNITURE IND	Factory	PLATFORM	1000Kg	2	UAE
ARTICA PROJECT	Showroom	MRL-TGR	300Kg	1	UAE
MR. MOHAMAD ABDUL KARREM - RAK	Villa	MRL-GF2	600Kg	4	UAE
MR. ELLAS ABDULLAH AL MULLAH - SHARJAH	Villa	MRL-GF2	450Kg	1	UAE
MR. MOHD SHARJI -TADHAMON 2 - SHARJAH	Villa	MRL-GF2	450Kg	1	UAE
MR.MAJED AL EID - ANAK	Res. Building	MRL-GF2	600Kg	1	Saudi Arabia
DR. SAMI DABUSI	Villa	MRL-GF2	450Kg	1	Saudi Arabia
AHMED AL DOSSARY	Villa	MRL-GF2	600Kg	1	Saudi Arabia
MICRO TERMARY ENG. CONSULTANCY - DAMMAN	Res. Building	MRL-GF2	600Kg	5	Saudi Arabia
MR. MOHAMED AL ZAIN	Res. Building	MRL-GF2	450Kg	1	Saudi Arabia
OMAR QATAN RESTAURANT	Commercial	DW	100Kg	1	Saudi Arabia
MR. YASSER - JEDDA	Palace	MRL-GFR	800Kg	2	Saudi Arabia
AL MANEE HOSPITAL - KHOBAR	Hospital	MRL-TGR	300Kg	1	Saudi Arabia
MEDICAL FACTORY KSA	Factory	MRL-TGR	450Kg	1	Saudi Arabia
UMM AL HAMMAN	Public Center	MRL-GFR	450Kg	1	Saudi Arabia
SHK HANI BUILDING	Res. Building	MRL-GFR	600Kg	1	Saudi Arabia
MR.ABDULLAH	Res. Building	MRL-GFR	600Kg	2	Saudi Arabia
MR. SAAD ALHUBAISHI	Res. Building	MRL-GF2	600Kg	1	Saudi Arabia
Mr. MOHAMED RADWAN	Res. Building	MRL-GFR	600Kg	1	Saudi Arabia
DR. FATEHEAD AL SHERY - JEDDA	Villa	HYDRAULIC	450Kg	1	Saudi Arabia
Mr. KHALID ZAYANI	Villa	HYDRAULIC	450Kg	1	Bahrain
GARDENIA PROJECT	Army	MRA-E	600Kg	2	Egypt
BASIM AHMED JUMAAH	Commercial	MRA-E	600Kg	1	Egypt
PANOARAMA ELEVATOR (OFFICES - CAIRO)	Army	MRL-GF2	600Kg	1	Egypt
ARMY - CAIRO	Army	MRA-E	600Kg	2	Egypt
MILITAR HEAD OFFICE	Army	MRA-E	600Kg	1	Egypt
Mr. MOSTAFA AL SAMRRAE	Villa	Neumatic-Air	150Kg	1	Jordan
HOUSING BANK	Bank	MRL-GF2	450Kg	1	Jordan
AMMAN Store	Store	Hidraulic	1500Kg	1	Jordan
RAMALLAH PALACE	Palace	MRL-GFR	600Kg	1	Palestin
WEST BANK TOWER	Res. Building	MRL-GF2	600Kg	1	Palestin
BUILDING MUSTAFA EMZKNA	Res. Building	MRL-GF2	600Kg	1	Palestin
Fuernature Store	Store	MRL-ME	2500Kg	1	Palestin
AHAMAD ALSEIKH	Res. Building	MRL-GFR	450Kg	1	Palestin



## America / South America

Project Name	Project type	Product Detail	Capacity	Qty	Country
5 DENNISON DRIVE SADDLE RIVER	Res. Building	MRL	1500 Lb	1	USA
4 OCEAN AVENUE DEAL	Res. Building	MRL	3000 Lb	1	USA
226 NEW BRUNSWICK PERT AMBOY	Res. Building	MRL	3000 Lb	1	USA
55 WEST 90TH STREET (NEW YORK)	Res. Building	LULA	890 Lb	1	USA
370 GERARD AVENUE BRONX	Res. Building	MRL	3500 Lb	1	USA
57 WEST 88TH STREET (NEW YORK)	Res. Building	LULA	790 Lb	1	USA
3716 OCEAN AV. SEAFORD (NEW YORK)	Res. Building	LULA	1400 Lb	1	USA
58 WEST 75TH STREET	Res. Building	LULA	790 Lb	1	USA
641 BROADWAY, AMITYVILLE	Res. Building	LULA	1400 Lb	1	USA
425 NEW YORK AVENUE, HUNTINGTON	Res. Building	HYDRAULIC	2500 Lb	1	USA
313 WEST 125 TH STREET	Res. Building	HYDRAULIC	3000 Lb	1	USA
48-18 VAN DAM STREET LONG ISLAND CITY	Res. Building	HYDRAULIC	4000 Lb	1	USA
134 W HOUSTON STREET	Res. Building	MRL	2500 Lb	1	USA
2338 2ND AVENUE, NEW YORK,NY	Res. Building	MRL	2500 Lb	1	USA
18 WEST 75TH STREET	Res. Building	HYDRAULIC	900 Lb	1	USA
544 EAST 13TH STREET	Res. Building	HYDRAULIC	1400 Lb	1	USA
32 EAST 74TH STREET	Res. Building	MRL	2500 Lb	1	USA
17 CONVENT AVENUE	Res. Building	MRL	3500 Lb	1	USA
52 CONVENT AVENUE	Res. Building	HYDRAULIC	2500 Lb	1	USA
114-04 FOURTEENTH ROAD COLLEGE POINT	Res. Building	MRL	2500 Lb	1	USA
12102ND AVENUE	Res. Building	HYDRAULIC	2500 Lb	1	USA
1210 2ND AVENUE (SOUTH WEST ELEVATOR)	Res. Building	HYDRAULIC	4500 Lb	1	USA
370 WEST 11TH STREET	Res. Building	HYDRAULIC	750 Lb	1	USA
36 W 10TH STREET	Res. Building	MRL	1500 Lb	1	USA
5 DENNISON DRIVE SADDLE RIVER	Res. Building	HYDRAULIC	750 Lb	1	USA
114-04 FOURTEENTH ROAD COLLEGE POINT	Res. Building	MRL	2500 Lb	1	USA
1364 60TH STREET	Res. Building	HYDRAULIC	2100 Lb	1	USA
162 25TH STREET (BROOKLYN) New York	Res. Building	HYDRAULIC	2500 Lb	1	USA
187 20TH STREET	Res. Building	MRL	3500 Lb	1	USA
313 52TH STREET	Res. Building	MRL	3500 Lb	1	USA
329 STERLING STREET, BROOKLYN	Res. Building	MRL	2500 Lb	1	USA
413 57 STREET	Res. Building	MRL	3500 Lb	1	USA
51-02 11TH AVENUE	Res. Building	HYDRAULIC	2100 Lb	1	USA
924 DEKALB	Res. Building	MRL	2500 Lb	1	USA
170TH WEST STREET, BROOKLYN	Res. Building	MRL	3500 Lb	2	USA
HOTEL VIÑAS DE QUEIROLO - ICA	Hotel	MRL-GF2	630 Kg	1	Peru
PROYECTO DR. CANALES	Res. Building	MRA-E	450 Kg	1	Peru



Project Name	Project type	Product Detail	Capacity	Qty	Country
PROYECTO MARBELLA	Prived House	HYDRAULIC	350 Kg	1	Peru
PROYECTO MUSIRIS	Prived House	HYDRAULIC	320 Kg	1	Peru
JR.CABO GUTARRA 605 PUEBLO LIBRE	Prived House	MRA-E	450 Kg	1	Peru
UNIV. MARIA AUXILIADORA	University	MRL-GF2	1000 Kg	1	Peru
REF. A&A PALMERAS II	Res. Building	MRA-E	450 Kg	1	Peru
TITANTEX S.A.	Prived Comp.	MRL-MEC	1600 Kg	1	Colombia
LABORATORIO PROESCO S.A.	Laboratory	MRA-E	450 Kg	1	Colombia
ALIRIO ZULOAGA	Res. Building	MRA-E	630 Kg	1	Colombia
BELLAS ARTES	Museum	MRA-E	630 Kg	1	Colombia
CLINICA OREAMUNO	Hospital	HYDRAULIC	630 Kg	1	Costa Rica
CLINICA OSCAR MARTINEZ	Hospital	HOME LIFT	300 Kg	1	Costa Rica
CENTRO COMERCIAL - VICTOR CHOQUE	Com. Center	MRL-GFR	800 Kg	1	Bolivia
TORRES DEL PARQUE	Res. Building	MRA-E	630 Kg	4	Venezuela

COMPANY WORLDWIDE INSTALLATIONS

## Africa

Project Name	Project type	Product Detail	Capacity	Qty	Country
LETICIA PALACE HOTEL	Hotel	MRL-GF2	450 Kg	1	Cameroon
128 VIVIENDAS - BATA	Res. Building	MRL-GF2	630 Kg	9	Equ. Guinea
PRIVED HOUSE - BATA	Prived House	MRA-E	450 Kg	1	Equ. Guinea
DUMBWAITER	Restaurante	PLATFORM	150 Kg	1	Equ. Guinea
URB. MARCELINO - MALABO	Prived House	MRL-TGR	450 Kg	1	Equ. Guinea
PROJECT MALABO CENTRO	Ministry Health	MRL-GF2	450 Kg	1	Equ. Guinea
PRIVED HOUSE - MONGOMO	Prived House	HYDRAULIC	450 Kg	1	Equ. Guinea
MALABO BIKO NORTE	Company	MRL-MEC	1000 Kg	1	Equ. Guinea
BGFI BANK	Bank	MRL-MEC	1000 Kg	1	Equ. Guinea

## Where are we?



We are located mainly in the Madrid Community, with around 2,000 sqm of offices and three factories, with more than 20,000 sqm.

We have a highly qualified team with extensive experience in the sector.

### NATIONAL EXPORT OFFICE

#### Export Department

C/ Baños de Montemayor, 5

28005 | Madrid

Tel.: +34 901 444 555

## NATIONAL FACTORIES

### Toledo Factory

C/ Lugo, 14. P.I. La Estación  
45220 | Yeles | Toledo  
Tel.: +34 915 170 322

### Ciempozuelos Factory

C/ Tren de la Fresa, 8. Naves 1-2  
28350 | Ciempozuelos | Madrid  
Tel.: +34 912 841 799

We have more than 1,000 sqm of international offices, including commercial and administrative offices and innovative showrooms.

## INTERNATIONAL OFFICE

### Perú

Ascensores Excelsior  
Av. Mariscal La Mar, 638 | Oficina 102  
Distrito Miraflores 15074 | Lima | Perú  
Tel.: +51 488 88 48  
peru@grupoexcelsior.com  
ascensoresexcelsior.com.pe

Our exclusive dealers, exhaustively selected, are located in more than 30 countries.

Our dealers are selected after an exhaustive market study, which gives our customers the assurance that by contracting the services of any of them, you will receive the same quality and attention as if you were doing it directly with us.

## DEALERS LIST

### Africa

Angola	Libya
Cameroon	Mauritania
Egypt	Nigeria
Congo	Senegal
Equatorial Guinea	Algeria

### America

Bolivia	Paraguay
Chile	Colombia
Costa Rica	EEUU
Dominican Republic	Venezuela
Ecuador	Mexico

### Asia

Saudi Arabia	Kuwait
Barheim	Pakistan
Dubai	Palestine
India	Russia
Irak	Iran
Israel	Jordania

### Europe

Albania	Malta
France	Poland
Greece	Portugal
Italy	United Kingdom
Croatia	



● Dealers

● Offices



**Export Department:**

C/ Baños de Montemayor, 5  
28005 | Madrid | ESPAÑA  
Tel.: +34 901 444 555



**Maintenance Department:**

C/ Pozuelo de Zarzón, 4-6  
28005 | Madrid | ESPAÑA  
Tel.: +34 915 172 700



**Refurbishment Department:**

C/ Julio Domingo, 35  
28019 | Madrid | ESPAÑA  
Tel.: +34 914 602 201



**Accessibility Department:**

Plaza del Encuentro, 3  
28030 | Madrid | ESPAÑA  
Tel.: +34 915 179 736



**Headquarters:**

C/ Baños de Montemayor, 5  
28005 | Madrid | ESPAÑA  
Tel.: +34 915 172 700



**Factory:**

C/ Lugo 14  
45220 | Yeles | Toledo | ESPAÑA  
Tel.: +34 915 170 322

**100** years  
of experience

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**excelsior**

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